

Questions and Answers – Bid 86530 (3)

1) Does the current operator submit their monthly income statements for three different locations? If they do, can you share them with us?

We only get net sales and that is what is presented in the RFP. They do not submit an income statement to us.

2) Who pays for the utilities?

The District pays for heat, electric and water. The operator pays for telephone, pest control, trash. The terms of how these utilities will be paid shall be decided upon the award of the contract.

3) Currently, a major part of our revenue is generated through our catering services. If possible, please provide us with detailed information about the catering services for all three campuses? And also, who are the outside caterers who provide the catering service? And possibly provide us with some past catering invoices so that we can compare our current operation with what the District demands.

Unfortunately, there is no way that we can track the catering numbers from off campus sources utilized by all of the different offices across the District. Much of it is funded through petty cash and expensed across a number of accounts. It would be impossible to quantify. In the RFP, there is a list of different types of events that take place yearly. These events are just a few of the many that take place across the District, providing numerous catering opportunities. Unfortunately, we cannot be more specific than that.

4) Do you have any data on the number of customers served on each campus's cafeteria daily?

The operators do not track this information.

5) Is there a list for all existing equipments (oven, deli-case, etc.) for the cafeterias at the District?

The list for small items has already been posted, and the list of big equipment items will be posted to the website today (4/9/07). Any equipment that is not working and needs repair is repaired once the operator notifies the District General Services Department.

6.) At several of our operations on other campuses our company has helped form and participates in a Campus wide Food Service Committees. This acts a forum where Students, staff and faculty may present their ideas and concerns. Does SMCCD have or would you be willing to discuss implementing this type of program on the 3 campuses? *We have a District-wide committee called the Food Service Improvement Team (FSIT) that meets regularly and is comprised of students, faculty, and staff representatives from each campus. With a new vendor, the group will meet weekly. Over time, we will move to bi-weekly and then monthly meetings. We have found these meetings to be a great way to share feedback between the vendor and the District community.*

7) At many of our campus operations ISSI employs numerous student workers. Some of these students participate in an internship program where their employment with ISSI counts toward student credits. Does SMCCD participate in similar programs? *Not to my knowledge with food service programs. However, we would be happy to discuss this possibility with the campuses.*

Clarification of Food Services on the College of San Mateo Campus:

The Main Cafeteria shall provide food services as indicated below during all Fall Semester and Spring Semester days, including Finals Weeks, when classes are in session. **The Main Cafeteria shall also provide food services during the Summer Session.**