

# Questions & Answers – Bid 86530 (1)

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1) How accurate are the sales reports for each of the three colleges and what are the sources of this information? **The sales reports are from the vendors.**

Is the vendor the source of the sales report?

If yes, has the district audited the information as to the best of its ability? **We have not audited the reports, but are installing POS systems that will allow us that control.**

2) How many outside caterers provide catering services for each of the colleges? **There are several that occasionally provide service at each campus, but we have stressed to our administrative assistants to use the cafeteria for catering. As the local operators have proven themselves, their catering orders have increased.**

How much money do you spend on catered events that outside caterers provide for each of the colleges? **We do not track what the colleges spend on catering outside the cafeteria. The catering business within this District is a real opportunity for any vendor. There is significant catering. A vendor with a great catering menu at reasonable prices will do well.**

3) In the RFP, you have mentioned Satellite, Kiosk, and Kisko.

What is the difference between each one of these operations? **These are essentially the same thing. At CSM, there is a satellite food service operation known as the kiosk or Kiosko.**

And currently how many of these exist in each of the college? **CSM is the only college that currently has a satellite food service operation.**

4) Would you let us know what percentage commission is The School Chef paying to the district? **The School Chef contract is available at our web site at [www.smccd.edu/portal](http://www.smccd.edu/portal). Look for the tab, Downloads, then District Information, then Food and Vending.**

Is the district interested in the same commission? **We are open to offers. We are not fixed on any one arrangement of price, quality and commission.**

5) On page 19 of the RFP under vendor responsibilities, Tab L, what exactly, “100% ongoing maintenance and repair” means? **Maintenance and normal repair for normal usage, ie., regular cleaning of ovens, hoods, etc.**

Is district responsible for repairing and replacing of the district’s owned equipment? **Yes for all major repairs or replacement. Vendor is responsible for replacing small wares that are damaged or lost.**

6) On page 26 of the RFP, under sponsored events, what do you exactly mean when you say, “in kind”. **Services rather than a cash donation.**

Is this a taxable donation? **This is a non-taxable donation to a governmental entity.**

If it is, would you tell us how are these numbers being calculated? **The catering estimates are based on past history at retail. The scholarships are cash value.**

7) During 2008 renovation of CSM, is Coffee Drip Company stays on campus? **Yes.**

And what sort of food services would be offered during that time? **The current building will not be demolished until after the new building is open for business. There should be full food service at all times except when moving from one building to the other.**

8) What is Pacific Heights? **A section of Skyline College on the other side of the main circular road.**

Please refer to <http://www.skylinecollege.edu/campusmap.html>.

And what company is managing the coffee services at Skyline College? **KJ's Café a la Carte manages the coffee service at both Skyline and CSM.**